

## Company Update – IT Services – Poland – November 16, 2009

# Sygnity Hold

Daniel Lion, CIIA +43 (0)5 0100 - 17420 daniel.lion@erstegroup.com

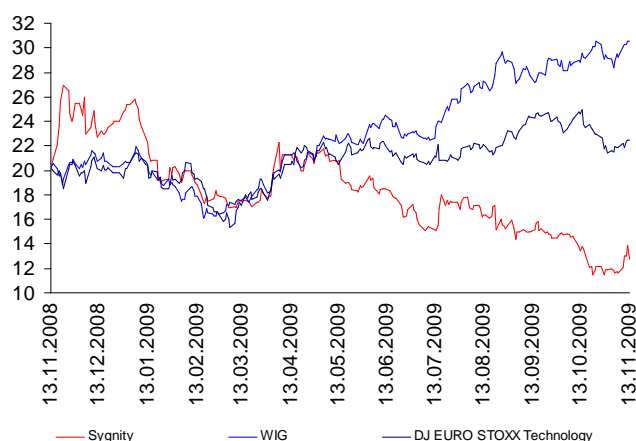
Share price (PLN)	12.73	Reuters	COMW.WA	Free float	47.2%
Number of shares (mn)	11.9	Bloomberg	CPL.PW	Shareholders	Legg Mason (12.5%)
Market capitalization (PLN mn / EUR mn)	151 / 37	Div. Ex-date			BB Investment (6.7305%)
Enterprise value (PLN mn / EUR mn)	136 / 33	<b>Target price</b>	<b>13.2</b>	Homepage:	www.sygnity.com

## Key figures Overview

PLN mn	2008	2009e	2010e	2011e
Net sales	995.67	648.26	701.57	731.76
EBITDA	58.40	-65.55	31.00	32.70
EBIT	11.52	-95.34	4.89	8.12
EBT	2.80	-101.93	1.51	6.58
Net profit	-1.48	-80.91	1.20	5.22
EPS (PLN)	-0.13	-6.81	0.10	0.44
CEPS (PLN)	3.91	-5.57	2.77	2.77
BVPS (PLN)	31.31	24.36	24.47	24.91
Dividend/Share (PLN)	0.00	0.00	0.00	0.00
EV/EBITDA (x)	5.54	-2.07	5.62	4.94
P/E (x)	nm	nm	126.19	28.99
P/CE (x)	6.50	-2.29	4.60	4.59
Dividend yield (%)	0.00	0.00	0.00	0.00
EBITDA margin (%)	5.87	-10.11	4.42	4.47
Operating margin (%)	1.16	-14.71	0.70	1.11
Net profit margin (%)	-0.13	-12.74	0.17	0.73

## Trading data & Statistics

Daily averages	5 days	30 days	last year
Volume	95,615	83,738	50,599
Trading value (PLN mn)	1.3	1.0	0.9



## Financial Strength

	2008	2009e	2010e	2011e
ROE (%)	-0.41	-24.46	0.41	1.78
ROCE (%)	-1.32	-21.95	1.28	2.02
Equity ratio (%)	48.59	49.89	52.13	53.48
Net debt (PLN mn)	18.40	-17.13	21.43	8.39
<b>Gearing (%)</b>	<b>4.90</b>	<b>-5.88</b>	<b>7.33</b>	<b>2.82</b>

## Oops, they did it again – profit warning

- **3Q09 figures unspectacular:** The published set of figures showed a decline of revenues even q/q. Although the gross margin improved y/y, EBIT was still negative despite the book gain of the KPG sale and the reversal of provisions. All in all, except for the top line, 3Q09 was in line with market expectations.
- **Profit warning:** The guidance to reach sales of about PLN 425mn and an EBIT of PLN 20mn in 2H09 lasted only one quarter. Following delays of contracts expected for this year, the company now thinks that revenues of PLN 370mn and an EBIT of 10mn in 2H09 (4Q09: PLN 243mn, PLN 14.6mn, respectively) are more realistic. The current backlog for 4Q09 amounts to PLN 113mn.
- **Capital increase:** A potential capital increase of 10% new shares might be carried out in December this year. As we do not have such a measure in our estimates it would put further pressure on our target price.
- **Guidance 2010:** Apart from the negative aspects, there are also positive ones, as the company targets a positive bottom line in FY2010 with the help of cost savings of PLN 40mn. The current backlog for 2010 amounts to PLN 164mn, which is almost 10% higher y/y.
- **Change in estimates:** We have only marginally adjusted our estimates by reducing our top line estimate for 2009, as well as for the following years. We remain cautious regarding a sustainably improved profitability – even for 4Q09, our EBIT estimate remains well below the guidance of the company.
- **EPS change 2009e-2011e:** PLN -6.81 (PLN 6.74), PLN 0.1 (PLN 0.14) and PLN 0.44 (0.48), respectively

Price performance:	1M	3M	6M	12M	Ytd		1M	3M	6M	12M	Ytd
in EUR	-3.1%	-21.9%	-33.8%	-42.6%	-50.0%	in PLN	-5.5%	-22.0%	-38.5%	-37.1%	-49.9%

## Company Update - Sygnity

### 3Q09 results unspectacular

One of the few positive aspects of the published set of figures is the improved gross margin y/y. Revenues remained weak, both q/q and y/y mainly due to weak hardware sales. EBIT was still negative, despite reversed provisions (PLN 4.7mn) and the book gain from the sale of KPG (PLN 1.3mn).

### Quarterly snapshot

Consolidated, IFRS (PLN, mn)	Reported			Reported		3Q 09 estimates	
	3Q 09	3Q 08	y/y	1-3Q 09	1-3Q 08	Consensus	Erste Bank
Revenues	126.8	180.6	-29.8%	408.4	661.6	141.0	162.6
Gross profit	27.5	35.8	-23.0%	23.3	112.9		
EBITDA	4.5	20.7	-78.4%	-79.9	18.0	4.1	5.9
EBIT	-4.6	9.0	nm	-106.1	-16.8	-2.8	-0.1
Pretax-profit	-6.0	6.0	nm	-111.6	-22.3		
Net profit	-3.7	3.7	nm	-96.3	-21.1	-4.2	1.6
EPS	-7.78	0.31	nm	-15.5	-1.86	-0.35	0.14
EPS adj.	-3.44	-0.21	nm	-6.9	-1.89	n.a.	n.a.
Gross margin	21.7%	19.8%		5.7%	17.1%	n.a.	n.a.
EBITDA margin	3.5%	11.5%		-19.6%	2.7%	n.a.	n.a.
EBIT margin	-3.6%	5.0%		-26.0%	-2.5%	-2.0%	0.0%
Net margin	-2.9%	2.1%		-23.6%	-3.2%	-3.0%	1.0%

Source: Company Data, Market consensus (company data), Erste Group Research

### Profit warning for FY09

The guidance to reach sales of about PLN 425mn and an EBIT of PLN 20mn in 2H09 lasted only one quarter, which does not really support the management's credibility. Following delays of contracts expected for this year, the company now thinks that revenues of PLN 370mn and an EBIT of 10mn in 2H09 (4Q09: PLN 243mn, PLN 14.6mn, respectively) are more realistic. The current backlog for 4Q09 amounts to PLN 113mn. We have adjusted our anyway cautious estimates only to a minor extent and remain below the company's guidance in terms of EBIT for 2H09 with PLN 6mn.

### Target price composition

	DCF	Multiple	Weight	12-month target price	act shareprice	upside to target price	Recommendation
Sygnity	13.2	19.0	100/0	13.2	12.7	3.4%	Hold

Source: Erste Group estimates

### Peer group comparison

	EV/sales			EV/EBITDA			EV/EBIT			P/E		P/CE		P/BV				
	09e	10e	11e	09e	10e	11e	09e	10e	11e	09e	10e	11e	09e	10e	11e			
Median total	0.6	0.5	0.5	8.9	5.9	5.2	12.7	8.4	6.9	14.5	11.0	10.1	9.1	7.9	7.5	1.2	1.1	1.1
Sygnity	0.2	0.2	0.2	nm	5.6	4.9	nm	35.3	19.9	nm	126	29	nm	4.6	4.6	0.5	0.6	0.6
Premium/discount	-64%	-54%	-54%	nm	-6%	-5%	nm	318%	187%	nm	nm	187%	nm	-42%	-39%	-58%	-50%	-49%
Implied equity value per share	34.6	31.1	29.7	nm	14.7	14.7	nm	2.7	5.1	nm	1.1	4.4	nm	21.9	20.9	30.4	27.9	27.0
Per Sygnity share (PLN) 2009*	32.5																	
Per Sygnity share (PLN) 2010	16.6																	
Per Sygnity share (PLN) 2011	17.0																	
Period weight	0%	80%	20%															
Net present value as of Oct 2009	16.7																	
Cost of Equity	13.8%																	
Net present value as of Oct 2010	19.0																	

\* For calculating the 2009 median, we have only used the available positive ratios. Finally we have excluded it from the target price derivation"

Source: Factset, Erste Group Research

## Company Update – Sygnity

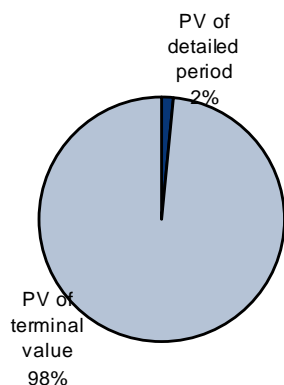
### WACC calculation

	2010e	2011e	2012e	2013e	2014e	2015e (TV)
Risk free rate	6.3%	6.3%	6.3%	6.3%	6.3%	5.5%
Equity risk premium	5.8%	5.8%	5.8%	5.8%	5.8%	5.5%
Beta	1.3	1.3	1.3	1.3	1.3	1.0
<b>Cost of equity</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>11.0%</b>
Cost of debt	8.8%	8.8%	8.8%	8.8%	8.8%	8.0%
Effective tax rate	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%
<b>After-tax cost of debt</b>	<b>7.1%</b>	<b>7.1%</b>	<b>7.1%</b>	<b>7.1%</b>	<b>7.1%</b>	<b>6.5%</b>
Equity weight	100%	100%	100%	100%	100%	100%
<b>WACC</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>13.8%</b>	<b>11.0%</b>

### DCF valuation

(PLN mn)	2010e	2011e	2012e	2013e	2014e	2015e (TV)
<i>Sales growth</i>	8.2%	4.3%	2.8%	2.8%	2.8%	2.0%
EBITA	4.9	8.1	19.2	23.4	27.7	24.3
<i>EBITA margin</i>	0.7%	1.1%	2.6%	3.0%	3.5%	3.0%
<i>Tax rate</i>	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%
Taxes on EBITA	-0.9	-1.5	-3.7	-4.5	-5.3	-4.6
<b>NOPLAT</b>	<b>4.0</b>	<b>6.6</b>	<b>15.6</b>	<b>19.0</b>	<b>22.4</b>	<b>19.7</b>
+ Depreciation	13.5	13.1	11.4	9.8	8.7	8.7
<i>Capital expenditures / Depreciation</i>	89.1%	101.1%	96.4%	91.7%	103.6%	102.0%
+/- Change in working capital	-55.1	-4.4	9.7	6.4	-1.2	0.0
<i>Chg. working capital / chg. Sales</i>	-103.3%	-14.6%	46.5%	29.9%	-5.6%	0.0%
- Capital expenditures	-12.0	-13.2	-11.0	-9.0	-9.0	-8.9
<b>Free cash flow to the firm</b>	<b>-49.7</b>	<b>2.0</b>	<b>25.6</b>	<b>26.2</b>	<b>20.9</b>	<b>19.5</b>
<i>Terminal value growth</i>						1.5%
Terminal value						209.9
Discounted free cash flow - Dec 31 2009	-43.6	1.6	17.4	15.6	11.0	108.6
<b>Enterprise value - Dec 31 2009</b>	<b>110.5</b>					
Minorities	1.6					
Non-operating assets	5.7					
Net debt	-17.1					
Book value of assets for sale	8.8					
<b>Equity value - Dec 31 2009</b>	<b>140.6</b>					
Number of shares outstanding (mn)	11.9					
Cost of equity	13.8%					
<b>12M target price per share (PLN)</b>	<b>13.2</b>					
Current share price (PLN)	12.7					
<i>Up/Downside</i>	3.4%					

### Enterprise value breakdown



### Sensitivity (per share)

		Terminal value EBITA margin				
		2.0%	2.5%	3.0%	3.5%	4.0%
WACC	10.0%	10.5	12.4	14.3	16.2	18.1
	10.5%	10.1	11.9	13.7	15.5	17.3
	11.0%	9.7	11.5	13.2	14.9	16.6
	11.5%	9.4	11.1	12.7	14.3	16.0
	12.0%	9.2	10.7	12.3	13.8	15.4
		Terminal value growth				
		0.5%	1.0%	1.5%	2.0%	2.5%
WACC	10.0%	13.1	13.6	14.3	15.0	15.8
	10.5%	12.6	13.1	13.7	14.3	15.0
	11.0%	12.2	12.7	13.2	13.7	14.4
	11.5%	11.8	12.2	12.7	13.2	13.8
	12.0%	11.5	11.9	12.3	12.7	13.3

Source: FactSet, Erste Group estimates

## Contacts

### Group Research

#### Head of Group Research

Friedrich Mostböck, CEFA +43 (0)5 0100 - 11902

#### CEE Equity Research

Co-Head: Günther Artner, CFA +43 (0)5 0100 - 11523

Co-Head: Henning Eßkuchen +43 (0)5 0100 - 19634

Günter Hohberger (Banks) +43 (0)5 0100 - 17354

Franz Hörl, CFA (Steel, Construction) +43 (0)5 0100 - 18506

Gernot Jany, CFA (Banks, Real Estate) +43 (0)5 0100 - 11903

Daniel Lion, CIIA (IT) +43 (0)5 0100 - 17420

Martina Valenta, MBA (Transp., Paper) +43 (0)5 0100 - 11913

Christoph Schultes, CIIA (Ins., Util.) +43 (0)5 0100 - 16314

Thomas Unger +43 (0)5 0100 - 17344

Vera Sutedja, CFA (Telecom) +43 (0)5 0100 - 11905

Vladimira Urbankova, MBA (Pharma) +43 (0)5 0100 - 17343

Gerald Walek, CFA (Machinery) +43 (0)5 0100 - 16360

#### International Equities

Hans Engel (Market strategist) +43 (0)5 0100 - 19835

Stephan Lingnau (Europe) +43 (0)5 0100 - 16574

Ronald Stöferle (Asia) +43 (0)5 0100 - 11723

#### Macro/Fixed Income Research

Head: Gudrun Egger, CEFA (Euroland) +43 (0)5 0100 - 11909

Alihan Karadagoglu (Corporates) +43 (0)5 0100 - 19633

Rainer Singer (US) +43 (0)5 0100 - 11185

Elena Statelov, CIIA (Corporates) +43 (0)5 0100 - 19641

Mildred Hager (SW, Japan) +43 (0)5 0100 - 17331

#### Macro/Fixed Income Research CEE

Co-Head CEE: Juraj Kotian (Macro/FI) +43 (0)5 0100 - 17357

Co-Head CEE: Rainer Singer (Macro/FI) +43 (0)5 0100 - 11185

#### Editor Research CEE

Brett Aarons +420 233 005 904

#### Research, Croatia/Serbia

Head: Mladen Dodig +381 11 22 00 866

Damir Cukman (Equity) +385 62 37 2812

Alen Kovac (Fixed income) +385 62 37 1383

Iva Cerovsky (Fixed income) +385 62 37 1716

Davor Spoljar (Equity) +385 62 37 2825

#### Research, Czech Republic

Head: David Navratil (Fixed income) +420 224 995 439

Petr Bartek (Equity) +420 224 995 227

Jana Krajcova (Fixed income) +420 224 995 232

Radim Kramule (Equity) +420 224 995 213

Martin Lobotka (Fixed income) +420 224 995 192

Lubos Mokras (Fixed income) +420 224 995 456

Jakub Zidon (Equity) +420 224 995 340

#### Research, Hungary

Head: József Miró (Equity) +361 235-5131

Bernadett Papp (Equity) +361 235-5135

Gergely Gabler (Equity) +361 253-5133

Orsolya Nyeste (Fixed income) +361 373-2830

#### Research, Poland

Head: Artur Iwanski (Equity) +48 22 330 6253

Magda Zabieglik (Equity) +48 22 330 6250

Tomasz Kasowicz (Equity) +48 22 330 6251

Piotr Lopaciuk (Equity) +48 22 330 6252

Marek Czachor (Equity) +48 22 330 6254

Wiktor Tymochowicz (Equity) +48 22 330 6253

#### Research, Romania

Head: Lucian Claudiu Anghel +40 21 312 6773

Mihai Caruntu (Equity) +40 21 311 27 54

Dumitru Dulgheru (Fixed income) +40 21 312 6773 1028

Christian Mladin (Fixed income) +40 21312 6773 - 1028

Loredana Oancea (Equity) +40 21311 2754

Eugen Sinca (Fixed income) +40 21312 6773 - 1028

Raluca Ungureanu (Equity) +40 21311 2754

#### Research, Slovakia

Head: Juraj Barta (Fixed income) +421 2 4862 4166

Michal Musak (Fixed income) +421 2 4862 4512

Maria Valachyova (Fixed income) +421 2 4862 4185

#### Research, Ukraine

Victor Stefanyshyn (Fixed Income) +38 044 593 - 1784

Svitlana Bazilevich (Equity) +38 044 593 - 9286

Maryan Zablotysky (Fixed income) +38 044 593 - 9188

#### Institutional Sales

##### Head of Sales Equities & Derivatives

Michal Rizek +44 20 7623 - 4154

Brigitte Zeitberger-Schmid +43 (0)5 0100 - 83123

##### Equity Sales Vienna XETRA & CEE

Hind Al Jassani +43 (0)5 0100 - 83111

Werner Fuerst +43 (0)5 0100 - 83114

Josef Kerekes +43 (0)5 0100 - 83125

Cormac Lyden +43 (0)5 0100 - 83127

Stefan Raidl +43 (0)5 0100 - 83113

Simone Rentschler +43 (0)5 0100 - 83124

##### Sales Derivatives

Christian Luig +43 (0)5 0100 - 83181

Manuel Kessler +43 (0)5 0100 - 83182

Sabine Kircher +43 (0)5 0100 - 83161

Christian Klikovich +43 (0)5 0100 - 83162

Armin Pffingstl +43 (0)5 0100 - 83171

Roman Rafeiner +43 (0)5 0100 - 83172

##### Equity Sales, London

Dieter Benesch +44 20 7623 - 4154

Tatyana Dachyshyn +44 20 7623 - 4154

Declan Wooloughan +44 20 7623 - 4154

##### Sales, Croatia

Zeljka Kajkut (Equity) +38 562 37 28 11

Damir Eror (Equity) +38 562 37 28 13

##### Sales, Czech Republic

Michal Brezna (Equity) +420 224 995-523

Ondrej Cech (Fixed income) +420 224 995-577

Michal Rizek +420 224 995-537

Jiri Smehlik (Equity) +420 224 995-510

Pavel Zdichynec (Fixed income) +420 224 995-590

##### Sales, Hungary

Gregor Glatzer (Equity) +361 235-5144

Krisztián Kandik (Equity) +361 235-5140

Istvan Kovacs (Fixed income) +361 235-5846

##### Sales, Poland

Head: Andrzej Tabor +4822 330 62 03

Pawel Czuprynski (Equity) +4822 330 62 12

Lukasz Mitan (Equity) +4822 330 62 13

Jacek Kryszinski (Equity) +4822 330 62 18

##### Sales, Slovakia

Head: Dusan Svitek +48 62 56 20

Rado Stopiak (Derivatives) +48 62 56 01

Andrea Slesarova (Client sales) +48 62 56 27

### Treasury - Erste Bank Vienna

#### Saving Banks & Sales Retail

Head: Thomas Schauffler +43 (0)5 0100 - 84225

#### Equity Retail Sales

Head: Kurt Gerhold +43 (0)5 0100 - 84232

#### Fixed Income & Certificate Sales

Head: Thomas Schauffler +43 (0)5 0100 - 84225

#### Treasury Domestic Sales

Head: Markus Kaller +43 (0)5 0100 - 84239

#### Corporate Desk

Head: Leopold Sokolicek +43 (0)5 0100 - 84601

Alexandra Blach +43 (0)5 0100 - 84141

Markus Pistracher +43 (0)5 0100 - 84100

Roman Friesacher +43 (0)5 0100 - 84143

Helmut Kirchner +43 (0)5 0100 - 84144

Christian Skopek +43 (0)5 0100 - 84146

#### Fixed Income Institutional Desk

Head: Thomas Almen +43 (0)5 0100 - 84323

Martina Fux +43 (0)5 0100 - 84113

#### Fixed Income International & High End Sales Vienna

Jaromir Malak/ Zach Carvell +43 (0)5 100 - 84254

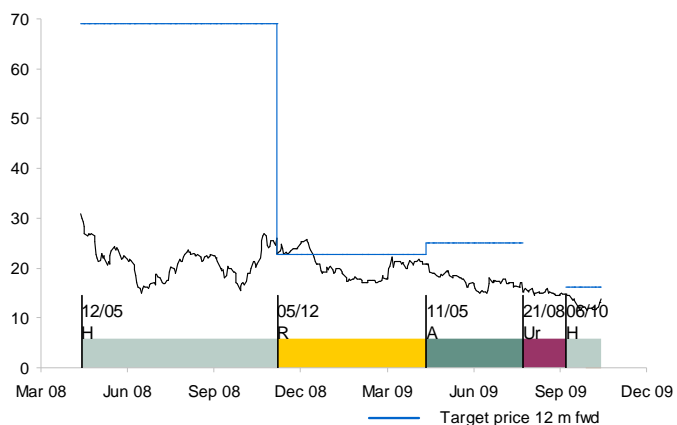
U. Inhofner/ P. Zagan/ C. Mitu +43 (0)5 100 - 84254

#### Fixed Income International Sales London

Paul Osment/ Simone Pilz +44 20 7623 4159

## Company Update – Sygnity

### Sygnity



### Rating history

Date	Rating	Price	Target Price
06. Oct 09	Hold	14.75	16.20
21. Aug 09	Under review	15.14	
11. May 09	Accumulate	20.80	25.13
05. Dec 08	Reduce	23.00	22.74
13. Aug 07	Hold	59.00	69.00
11. Apr 06	Buy	109.00	147.00
22. Sep 05	Accumulate	94.50	104.00
29. Nov 04	Hold	104.00	110.00
20. Apr 04	Reduce	110.00	95.40

### Company

### Disclosure

Sygnity

## Important Disclosures

**General disclosures:** All recommendations given by Erste Group Research are independent and based on the latest company, industry and general information publicly available. The best possible care and integrity is used to avoid errors and/or misstatements. No influence on the rating and/or target price is being exerted by either the covered company or other internal Erste Group departments. Each research piece is reviewed by a senior research executive, the rating is agreed upon with an internal rating committee of senior research executives. Erste Group Compliance Rules state that no analyst is allowed to hold a direct ownership position in securities issued by the covered company or derivatives thereof. Analysts are not allowed to involve themselves in any paid activities with the covered companies except as disclosed otherwise. The analyst's compensation is primarily based not on investment banking fees received, but rather on performance and quality of research produced.

**Specific disclosures:**

- (1) Erste Group and/or its affiliates hold(s) an investment in any class of common equity of the covered company of more than 5%.
- (2) Erste Group and/or its affiliates act(s) as market maker or liquidity provider for securities issued by the covered company.
- (3) Within the past year, Erste Group and/or its affiliates have managed or co-managed a public offering for the covered company.
- (4) Erste Group and/or its affiliates have an agreement with the covered company relating to the provision of investment banking services or have received compensation during the past 12 months.
- (5) Erste Group and/or its affiliate(s) have other significant financial interests in relation to the covered company.

**Erste Group rating definitions**

<b>Buy</b>	> +20% to target price
<b>Accumulate</b>	+10% < target price < +20%
<b>Hold</b>	0% < target price < +10%
<b>Reduce</b>	-10% < target price < 0%
<b>Sell</b>	< -10% to target price

Our target prices are established by determining the fair value of stocks, taking into account additional fundamental factors and news of relevance for the stock price (such as M&A activities, major forthcoming share deals, positive/negative share/sector sentiment, news) and refer to 12 months from now. All recommendations are to be understood relative to our current fundamental valuation of the stock. The recommendation does not indicate any relative performance of the stock vs. a regional or sector benchmark.

**Distribution of ratings**

Recommendation	Coverage universe		Inv. banking-relationship	
	No.	in %	No.	in %
Buy	22	16.8	8	66.7
Accumulate	29	22.1	1	8.3
Hold	41	31.3	2	16.7
Reduce	17	13.0	1	8.3
Sell	10	7.6	0	0.0
N.R./UND.REV./RESTR.	12	9.2	0	0.0
<b>Total</b>	<b>131</b>	<b>100.0</b>	<b>12</b>	<b>100.0</b>

Published by Erste Group Bank AG, Neutorgasse 17, 1010 Vienna, Austria.  
Phone +43 (0)5 0100 - ext.

Erste Group Homepage: [www.erstegroup.com](http://www.erstegroup.com) On Bloomberg please type: ERBK <GO>.

This research report was prepared by Erste Group Bank AG ("Erste Group") or its affiliate named herein. The report was prepared for Erste Group clients. The information herein has been obtained from, and any opinions herein are based upon, sources believed reliable, but we do not represent that it is accurate or complete and it should not be relied upon as such. All opinions, forecasts and estimates herein reflect our judgement on the date of this report and are subject to change without notice. The report is not intended to be an offer, or the solicitation of any offer, to buy or sell the securities referred to herein. From time to time, Erste Group or its affiliates or the principals or employees of Erste Group or its affiliates may have a position in the securities referred to herein or hold options, warrants or rights with respect thereto or other securities of such issuers and may make a market or otherwise act as principal in transactions in any of these securities. Erste Group or its affiliates or the principals or employees of Erste Group or its affiliates may from time to time provide investment banking or consulting services to or serve as a director of a company being reported on herein. Further information on the securities referred to herein may be obtained from Erste Group upon request. Past performance is not necessarily indicative for future results and transactions in securities, options or futures can be considered risky. Not all transaction are suitable for every investor. Investors should consult their advisor, to make sure that the planned investment fits into their needs and preferences and that the involved risks are fully understood. This document may not be reproduced, distributed or published without the prior consent of Erste Group. Erste Group Bank AG confirms that it has approved any investment advertisements contained in this material. Erste Group Bank AG is regulated by the Financial Services Authority for the conduct of investment business in the UK.

Please refer to [www.erstegroup.com](http://www.erstegroup.com) for the current list of specific disclosures and the breakdown of Erste Group's investment recommendations.